

Sport Clips Dedication to Excellence



**Mr. Gordon,
Sport Clips**

“Sport Clips is dedicated to excellence in all that we do. To achieve this goal, we must have the best people on our Team. We are continually looking for tools to help us make better decisions when we select Area Developers, Team Leaders (Franchisees), Support Team Members, Store Managers and Stylists. Accord Management Systems has helped us to develop profiles of our best performers in each of these positions, and has assisted us with the selection process and our ongoing development programs. The results have been dramatic. We would not consider awarding a franchise or area development agreement, hiring or promoting anyone without the tools that Accord has provided to us. We have been able to obtain a much more accurate assessment of which people we want on our bus, and ensuring that everyone is in the right seat.

To help your franchise bring in the best people, we highly recommend Accord Management Systems. Bill Wagner and

Accord are true strategic partners, not simply another vendor. Bill and Accord know franchising - with over ten years of experience, they can demonstrate the bottom-line impact that improved selection tools can make to your sales and profitability. Bill Wagner and his Team have helped us to build a stronger Sport Clips Team, and have always delivered more than we expected. It's like having a twelfth man on the football field with you! (Bill is an entertaining and informative speaker, also.... we highly recommend him for conferences or workshops.) ■

For more information about how Accord Management can help you improve your franchise system, call Bill Wagner at (818) 889-5600 or visit www.accordsyst.com.



ACCORD MANAGEMENT SYSTEMS
Getting the People Side of Business Right

